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NEVEX Virtual Technologies: A 'New Virtual Experience'

For more than a decade, the NEVEX Virtual Technologies senior executives have collaborated on breakthrough technologies that enable and enhance networks. To date, their three entrepreneurial projects have created stakeholder value in excess of \$300 million.

Steven Lamb, Rayan Zachariassen and Glenn Mackintosh began collaborating after graduating from their alma mater, University of Toronto. Their first joint project was an Internet application firewall that blossomed into Border Network Technologies, a fully funded start-up venture. It was enthusiastically accepted by small and mid-sized business users and soon after being ranked #2 in the world, the company was acquired by Secure Computing, a U.S. public corporation.

Based on this success, Steven and several fellow engineers founded a new company to develop enterprise-class network authentication and authorization software, calling the company Nevox Software. Shortly before the product was launched the company was acquired by Baltimore Technologies, an Irish public corporation. Lamb retained rights to the nevex.com URL for the founders' current venture.

Management Biographies



Steven Lamb, Chief Executive Officer

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Steve is the quintessential serial entrepreneur and a natural leader. Over the past 20 years he has steered three software ventures to acquisition by international public entities. In addition to building Border Network Technologies and the original Nevox Software into multimillion-dollar acquisition targets, Steve was involved in the launch of an e-commerce software product that enabled small and mid-sized business to operate securely over the web. Two years later, Inex Corporation was acquired by InfoSpace Corporation.

In 2009, he persuaded his colleague, Rayan Zachariassen, and fellow engineer Laryn Fernandes, to form a new company to develop a server caching solution that would increase the performance of IO-bound applications – NEVEX Virtual Technologies.

Steven holds a Bachelor of Applied Science in Engineering Science and a Master of Science in Physics from the University of Toronto.



Rayan Zachariassen, Chief Technology Officer

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Rayan is the classical technology visionary and a pioneer of the Canadian Internet industry.

Founder of Uunet Canada, Rayan's venture became Canada's first commercial Internet Service Provider (ISP); he also co-founded a number of cooperative efforts such as: CA*net 2, with University of Toronto and Bell Advanced Communications (which gave Bell Canada its start in the Internet business). In 1998, his company was purchased by Uunet Technologies, the world's largest ISP.

He also co-founded Border Network Technologies with Steven Lamb and Glenn Mackintosh. This fully-funded technology venture developed and marketed one of the earliest Internet application firewalls, which rose quickly to become #2 globally and was acquired by Secure Computing Corporation. In 2009, he reconnected with Steve Lamb and co-founded NEVEX Virtual Technologies.

Educated at the University of Toronto, Rayan holds a Bachelor of Science in Engineering Science and a Master of Science in Computer Science.



Glenn Mackintosh, Senior Architect

Glenn Mackintosh is an entrepreneur with an enviable appetite for detail.

With colleagues Steven Lamb and Rayan Zachariassen, he co-developed a cost-effective application firewall as an alternative to custom firewalls, the only option available at that time. Glenn was an investor in and chairman of Nevex Software, and later served as an advisor to a series of private companies.

In 2010, when the opportunity arose to play an active role in another start-up venture with long-time engineering colleagues, Steven Lamb and Rayan Zachariassen, Glenn joined the NEVEX team.

Educated at the University of Toronto, Glenn holds a Bachelor of Science in Engineering Science.